



TUSKER

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25 Aug. 10

Dear Peter

Your support

As you know, we have again shown excellent results despite the global recession. I wanted to write to you and thank you for your part in helping achieve them.

You are part of the team here at Safety First, and we really value the ability to pick up the phone or send an e-mail and get instant, good, commercial and practical guidance on seemingly any topic at all.

We have had poor experiences with advisors in the past, and it is great to have access to a team of people whom we like and trust and that now know and understand our business, our approach to tax planning, our attitude to financial risk, and the best way to communicate with us. It really is a partnership we value.

Of course, we also appreciate you excellent tax ideas! Knowing that you have saved us more in tax than we have ever paid you in fees means you continue to be a net contributor to the business rather than just another cost as some accountants are. It was certainly a smart move of yours to recruit an ex Tax Inspector and get the "inside track" on how the Taxman works!!

Overall, it's like having our own Financial Director without the huge salary bill. We really appreciate your efforts and look forward to many more years working with you.

Emily Wright
Managing Director